

## **COMPANY PROFILE**













# The power of heritage

Probe, established in 1963 by Francesco Rovelli, has developed into a diversified group powering the automotive, mining, alternative energy and industrial sectors in Southern Africa.

Probe Industrial Technologies, Probenergy and Probe Integrated Mining Technologies (IMT) are specialised divisions of the integrated group. We supply and provide aftermarket support for leading global brands and our Probe ranges, including Probe batteries, ProbeAir compressors and Probenergy power solutions. Building on Probe's proud heritage and established networks is a strategic vision to strengthen the company's competitive advantage through continued diversification of our product range as a trusted supplier of world class power and energy solutions.

# Knowledge capital

Probe is a technical company led by a motivated management team that has deep knowledge of the different segments in which it operates. The Probe Group family of over 270 employees is led by Frank Rovelli, with the support of Probe CEO Richard Rovelli and Probe IMT CEO Gert Roselt.

The Probe team embraces evolving products and technologies, navigating the ever-changing business and political environment to consistently bring fresh solutions to the market in each of the sectors in which we operate. We constantly strive to embrace and understand new technologies, providing our partners with the necessary focus and expertise to develop relevant products in a dynamic environment



#### SECTOR FOCUS

#### AUTOMOTIVE

Known for supplying the Complete Power Package with a focus on batteries, starters and alternators, Probe imports world-class batteries and branded auto-electrical components. We represent major OEM brands including Borg Warner (Delco Remy), Prestolite (Leece-Neville), CE Niehoff and Horton.

We remain a leading importer and distributor of the latest battery technologies in the Southern African region.

#### INDUSTRIAL

Probe Industrial Technologies powers efficient industry through quality air and power solutions. Through our range of screw and reciprocating piston compressors we combine optimal performance with huge energy saving benefits. Industrial power transmission products include SITI gearboxes and electric motors, Eaton Airflex and Nexen industrial pneumatic clutch and brake solutions. The collective represents major international brands including Eaton Airflex, Siti, Nexen and MicroPower.

We have engaged with a material handling company to expand our range into electrical forklifts and EV technology, with the associated charging systems. Probe has a diversified range of batteries to support the material handling segment, encompassing lead, lithium and advanced traction battery solutions.

#### ALTERNATIVE ENERGY

Probe has expanded into alternative energy technologies, including lithium batteries and supercapacitors, offering the range and expertise that both business and domestic users need to revolutionise their energy sources. Probenergy offers high quality yet affordable power solutions for a wide range of applications, including solar, back-up solutions, UPS, industrial, marine, telecommunications. The range further includes inverters, solar kits and next generation battery chargers and boosters. Probe represents international manufacturing plants including KiloWatt Labs, Monbat, Maxli, Okaya and Tudor, importing varied best-of-breed technologies to cater for different market needs.

#### **MINING**

Our primary focus in the mining segment is the provision of Safety and Productivity solutions. We provide the latest technology Collision Avoidance Products and electric motors. Probe is a proud Third Party Partner to General Electric. Probe supplies M3sh Gas and Dust detection products, as well OEM standard mining-compliant harnesses. We supply auto-electrical products and services and complete battery solutions for mining, from lead acid (cranking, traction and storage), AGM/Gel and lithium batteries to supercapacitors.

Digital Analytics is an emerging focus, with the ultimate objective of consolidating productivity and safety products on one platform to add integrated value to the market.

#### **PARTNERSHIPS**

At Probe, we take pride in the strong relationships we have with all our stakeholders, and our ability to execute transactions that make commercial sense and are ethically and environmentally compliant. We believe the current commercial environment in Southern Africa is about "Partnerships", and Probe is ideally positioned to make its mark in the respective segments in the next decade.

#### PRESENCE ACROSS SOUTHERN AFRICA

Probe has 15 operational branches throughout Southern Africa, including in South Africa, Namibia, Mozambique, Botswana and Mauritius. We further have distributor arrangements with trusted partners in Zimbabwe and Zambia.

#### PROBE BLACK ECONOMIC EMPOWERMENT (BEE) SHAREHOLDING

Probe's BEE status meets the requirement of the South African BEE laws and we are EEA (Employment Equity) compliant. We are proud to be associated with Thesele Holdings, a reputable Private Equity Company (www.thesele.co.za) that holds a 49.95% share in Probe Group Holdings. Probe remains committed to transformation in South Africa.

"Understanding the product and the vision is the path to creating a limitless environment and achieving the desired outcome for all stakeholders. There shouldn't be a cap to what one wants to achieve, while always remaining fair, unbiased and committed!"



# Automotive Division

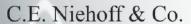


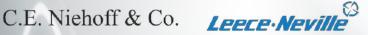
























## Company Profile \_\_\_\_

#### **Probe Batteries**

Our premium, maintenance-free, 'fit and forget' battery is a TRULY sealed battery, with both plates in lead laminated and expanded calcium/calcium technology. It does not require service or the addition of water during its operating life.

The Probe heavy duty battery range is designed for use in special applications, and rugged environments. The technology ensures that the battery is resistant to road vibrations and extreme temperatures, making it the logical choice for South African conditions.

Probe offers a complete range of multipurpose and deep cycle batteries for all commercial and industrial applications, including marine, camping, uninterrupted power supplies (UPS), back-up power, solar, and for telecommunication stations and energy lighting. This series includes lead calcium "wet plate type", tubular, AGM, GEL and Lithium Iron Phosphate technologies that cater for various deep cycle applications.

Probe further offers the latest battery technologies for evolving solar applications, including batteries and inverters, for both domestic and industrial markets.







DISCOVER
THE FULL RANGE OF
SCHUMACHER battery
chargers and Testers.



# Quality Parts, Sourced Globally

Probe distributes a full range of auto-electrical components, including batteries, alternators, starters and associated spares for American, European and Asian vehicles. A wide dealer network supports full national distribution of all products.

Probe's comprehensive range of starters and alternators have wide applications for a variety of vehicle types used in the automotive, trucking and agricultural sectors, to mining and construction equipment industries.

Probe is a licenced distributor of top international brands such as Delco Remy, Prestolite/Leece Neville and Horton, and in addition supplies other well-known and leading brands such as Bosch, C.E. Niehoff and DAC.

Probe is authorised to handle warranties on behalf of OEM's.

The Probe manufacturing team delivers quality controlled assembly of starters, alternators and field coils. We further deliver repair kits for these products.

Our expanding product range includes engine cooling fans and viscous fan clutches, lamps and work lights, in particular

Vision X.

# Assembly and Remanufacturing

To meet local demand for high quality, cost effective automotive components throughout the lifecycle of a vehicle, as well as reducing environmental impact, Probe has become a leader in remanufacturing.

Probe's remanufactured parts are known as the Probe Value Line.





Probe Mining Holdings delivers products and solutions that improve safety and productivity in the mining and construction industry, ultimately reducing the total cost of ownership for our customers. Probe Mining Holdings represents General Electric, CAT and other international brands in the supply of specialised Collision Avoidance Systems (CAS) for mining equipment, as well as engineering specialised lock out safety switches, to ensure mining equipment is intrinsically safe from an electrical point of view.

Probe Mining Holdings was established through a process of consolidating the mining orientated businesses within the Probe Group. These entities have flourished with a long and proud relationship within the mining industry as the premium provider of auto-electrical parts and services. The Probe Mining Holdings footprint continues to grow from its initial three operations in Witbank (established in 1969), Kuruman (established in 1993) and Rustenburg (established in 2005), to include operations in Limpopo (Steelpoort and Musina), Zambia, Namibia (Windhoek) and Mozambique (Tete).

Probe Mining Holdings is committed to building and maintaining strategic partnerships with our clients, which are made possible through an extensive strategically based network located near mining operations. In addition to this, we endeavour to support our clients by maintaining on-site stock and technical support.





Probe Mining Holdings comprehensive range of starters and alternators have wide applications for a variety of vehicle types used in the automotive, trucking, and agricultural sectors, to mining and construction equipment industries.

We are a licensed distributor of top international brands such as Delco Remy, Prestolite/Leece Neville and Horton, and in addition, suppliers to other well-known and leading brands such as Bosch & CE Niehoff. Our expanding product range includes engine cooling fans and viscous fan clutches from Horton, lamps, and work lights, such as Vision X, a global leader in industrial lighting.

"Teamwork Makes the Dream Work" Gert J. Roselt, Probe IMT CEO

Gert J. Roselt

#### Industrial Division



The Probe Industrial Technologies division provides quality air, power, safety and energy solutions to industrial clients - combining optimal performance with huge energy saving benefits. We offer strong aftermarket service and support, including expert service technicians and the availability of spares at all times. We are able to conduct air audits and air compressor assessments to ensure that the best products are selected for specific applications.

# AIR

A full range of compressors and related products from leading compressed air technology system providers are available for light, heavy and industrial use. Products from Stanley Fatmax, Fini, Tolpec SCC and ALMiG include:

- Reciprocating compressors from 1.5kW, up to 15kW tank mounted compressors.
- Electric rotary screw compressor range starting at 5.5kW, up to 250kW in three pressure variants.
- An oil-free range of compressors in a water-cooled version from 90kW up to 415kW.
- Auxiliary quality air products, including refrigerant air dryers, filters and drains.



#### **Industrial Division**



# POWER

Fawick South Africa, a division of Probe, specialises in pheumatic brakes and clutches, industrial gearboxes, electric motors, bearings, as well as other related power transmission products servicing the industrial, mining and marine markets. The company also offers a full range of Master Lock products. Fawick South Africa has been in operation for more than 30 years and is constantly expanding their product range.

Fawick has been in close relations with the Italian transmission company, Società Italiana Trasmissioni Industriali (SITI), for many years and is the official South African distributor of their products.

Pheumatic - Electric - Hydraulic Brakes & Clutches
Gear Reducers, Variator & Motors
Torque Limiters
Couplings
Fluid Couplings
Invertors
Servo Motor Couplings
Other related Power Transmission Products













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# SAFETY

A complete range of Master Lock® Safety Lockout/Tag-out products are available to complement a full range of safety padlocks. The exclusive line of LO/TO accessories includes innovative cable lockouts, gate valve, ball valve, circuit breaker and plug covers.







# **Energy Division**



Probenergy, a focused new division of Probe Group, offers a dynamic selection of carefully sourced energy-relevant products from top global brands, as well as Probenergy's own product range, and is perfectly aligned with our mission to make world class energy solutions accessible in Southern Africa.

There is a huge need in the market for high quality yet affordable energy solutions for solar applications, particularly Lithium Iron Phosphate Batteries, which have historically been very expensive. We're focused on offering the range, expertise and advice that business and domestic users need to revolutionise their energy sources.

The Probenergy range of Inverters, Lithium Iron Phosphate Batteries, Solar Kits, and Probe's range of GEL and AGM batteries are widely used on deep cycle and solar applications, offering reliable and sustainable Energy Solutions during periods of untimely power outages. It is also possible to manufacture any configuration for specific needs, making these products ideal for small home usage through to offices and small businesses.

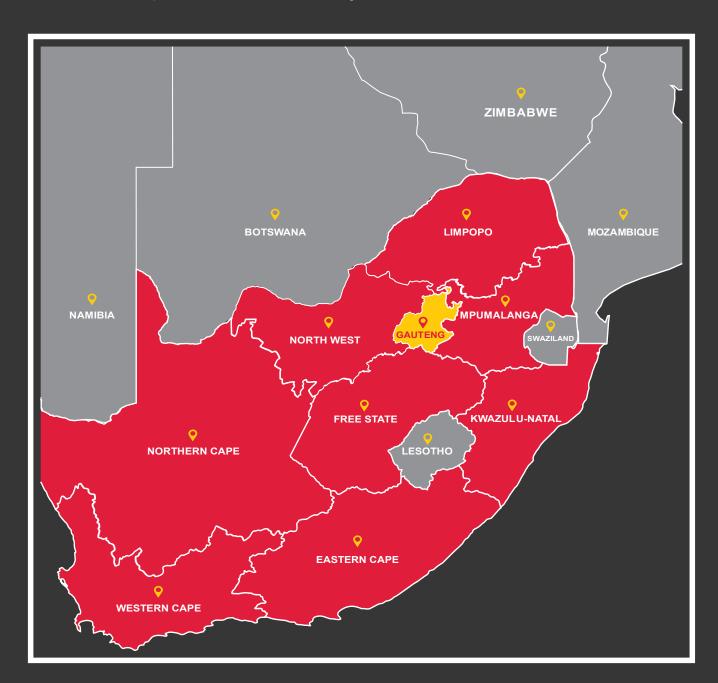
Probenergy further offers power solutions for a wide range of applications, including Solar and Back-up, UPS, Industrial, Marine, Telecommunications, Heavy and Light Duty Automotive and Electrical Vehicle charging.



# National Branch Network

Probe offers comprehensive aftermarket support via a nationwide footprint, including full workshop facilities for electrical repairs, technical sales support and training, and assistance with preventative maintenance programs.

Our national footprint is important for accessibility and service, offering same-day delivery from our branches, with deliveries twice a day in main centres.



www.probegroup.co.za www.probebattery.co.za www.probeindustrial.co.za www.probeimt.co.za



www.probegroup.co.za

For more details on various branches, please visit:

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